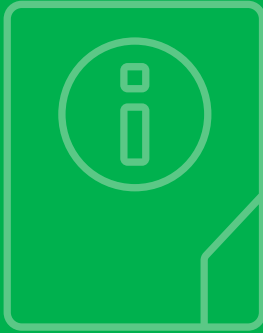


Navigating AP's Prequal Process

LEVEL A FORM (FULL)
CONTRACTS
OVER \$250,000

GENERAL INFORMATION



- General Company Information
- President / Owner Contact
- Prequalification Contact
- **Diversity Certifications**
- Former Names Your Company Has Operated Under
- Parent Company and Subsidiary Information
- Union Information
- Experience Modification Rate (EMR)
- OSHA 300A Information For The Last Three (3) Years
- Safety Programs and Policies
- Certificate of Insurance and Contractor Licenses
- Legal Questions

FINANCIAL INFORMATION



- Largest Contract Completed
- Largest Contract Expected To Be Completed this Year
- Backlog (as of today)
- Annual Revenue, Largest Contract Completed, and Average Backlog Over the Past Three (3) Years
- Financial Statements
- Bank Information
- Bond and Surety Information
- Additional Bonding Companies

REFERENCES



- 3 Project References From the Last 2 Years
- 3 Supplier References From the Last 2 Years
- Most Recent Projects Completed For AP (Any Region)

Navigating AP's Prequal Process

LEVEL B FORM (LITE)

CONTRACTS

\$250,000-\$100,000

GENERAL INFORMATION



- President / Owner Contact
- Prequalification Contact
- Diversity Certifications
- Parent Company and Subsidiary Information
- Union Information
- Experience Modification Rate (EMR)
- OSHA 300A Information For The Last Three (3) Years
- Safety Programs and Policies
- Certificate of Insurance and Contractor Licenses
- Legal Questions

FINANCIAL INFORMATION



- Largest Contract Completed
- Largest Contract Expected To Be Completed this Year
- Backlog (as of today)
- Annual Revenue, Largest Contract Completed, and Average Backlog Over the Past Three (3) Years
- Financial Statement attachments are not required, but it is required to answer the following questions:
- Do your company's Current Assets exceed Current Liabilities?
- Is your company profitable (positive net income before tax)?
- Would you provide financial statements to prove the above answers?
- Bank Information
- Bond and Surety Information

REFERENCES



- 2 Project References (from last 2 years)
- 2 Supplier References (from last 2 years)
- Most Recent Projects Completed For AP – Any Region